

# STARTING HEARTS

• Save More Lives •

ENSURING YOUR DEFIBRILLATOR IS ALWAYS READY TO GO!

## Your DEFIB Service Manager

### Meeting all your Defibrillator Needs



You've made a smart decision to have a lifesaving defibrillator on-site as a service to your community, clientele, employees, friends, and family. Now make sure your defibrillator is always ready with the **Starting Hearts DEFIB Service Program.**

OFFERING  
YOU PEACE  
OF MIND

### Our Turnkey Program is Designed Just For You

We provide everything you need to ensure your defibrillator is always ready to go and in full compliance. Our program includes monthly email reminders and automatic replacement of pads and batteries prior to expiration, saving you precious time and trouble.



DEFIBMAN



### Total Support from a Name You Can Trust

Starting Hearts trains thousands of people every year in leadership and lifesaving skills, as well as places and maintains defibrillators in public and private. As a non-profit, our primary motivation is to save lives. We are pleased to be your service provider and support your wise decision to place a lifesaving defibrillator in your facility or home.

### Services

- Medical oversight and direction
- Site analysis
- Product recommendations
- Installation guidance
- Monthly tracking email
- Automatic battery and electrode tracking and replacement
- Qualified personnel tracking
- 911 Dispatch notifications, per state laws
- Post event followup
- Loaner program
- Employee use training

### Prices

**A fraction of the price of comparable programs**

- **\$329** per year Full Service Monthly on-site Inspection
- or
- **\$649** for five years\* includes all services
- or
- **\$159** per year includes all services
- or
- **\$65** for service calls plus parts if not under contract


\*\* Financing options available for new defibrillators

[www.startinghearts.org](http://www.startinghearts.org) | 800-484-2550 | [info@startinghearts.org](mailto:info@startinghearts.org)



STARTING HEARTS IS A NONPROFIT DEDICATED TO SAVING THE LIVES OF SUDDEN CARDIAC ARREST VICTIMS.

# Program Selections

	Without service contract	DEFIBMAN Service Contracts Selections			
		Basic	Annual Inclusive	5 Year Inclusive*	Full Service Monthly on-site Inspection <i>Eagle and Summit County only</i>
Cost per unit per year	\$65.00 per hour plus parts	\$49.00	\$159.00	\$649.00	\$329.00
Medical oversight	✓	✓	✓	✓	✓
Pre-delivery setup	✓	✓	✓	✓	✓
Business hours phone support	✓	✓	✓	✓	✓
DEFIB/CPR emergency kit		✓	✓	✓	✓
Starting Hearts Database Management System, including:					
Web-based user login interface		✓	✓	✓	✓
Hierarchy of users from program management to site coordinators		✓	✓	✓	✓
Monthly email reminder to check DEFIB equipment		✓	✓	✓	✓
Track and notification of critical DEFIB updates		✓	✓	✓	✓
Track and be notified of pads and battery expirations		✓	✓	✓	✓
Log and record monthly checks of DEFIB equipment		✓	✓	✓	✓
Automatic replacement and installation of electrode pads prior to expiration at no charge**			✓	✓	✓
Automatic replacement and installation of battery prior to expiration at no charge**			✓	✓	✓
Compliance verification			✓	✓	✓
Client Q&A			✓	✓	✓
Monthly in-person inspections which allows client to be completely hands-off					✓

\*Made by single payment at the time of contract commencement.

\*\*Except when unit is used. See Policies and Procedures in Appendix A. Installation is limited to Starting Hearts service areas. A volume discount of six percent (6%) is available for a Service Agreement of ten (10) defibrillators or more. Contracts on existing defibrillators already in service may be prorated at the discretion of Starting Hearts.